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Widgets, Inc.

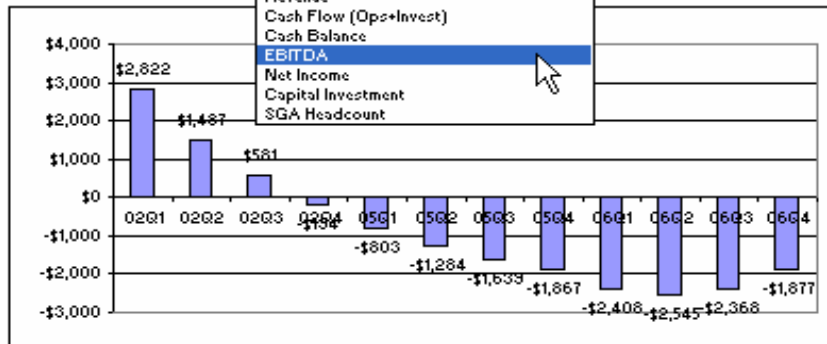
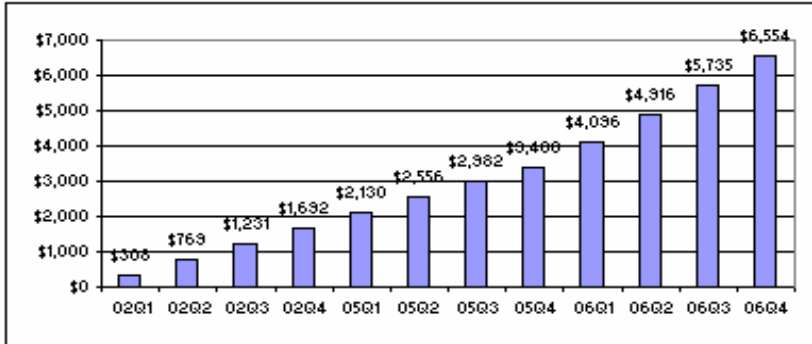
3 Year Financial Plan -- Assumptions / Results

Revenue

Use Drop-Down to Pick Charted Data

Cash Balance

Use Drop-Down to Pick Charted Data



ReSet Base Case Scenario

GENERAL

Company Name (for titles, headers, etc.)

Use these SCROLL BARS to change the YEAR 2 and 3 REVENUE GROWTH ASSUMPTIONS.

First month of 3 year Plan

Use this SPINNER to change the YEAR 1 REVENUE TOTAL ASSUMPTION

Widgets, Inc.

Jan-04

STATEMENT OF OPERATIONS

Revenue Year 1 (uses "Rule of 78" to calculate mo.1-12 growth rate)

\$4,000 K

Revenue Growth Assumptions (Yr#2, Yr#3):



Year 2 baseline @ PY Mo.#12 *12 = \$7,385 K

x

50%

\$11,077 K

Year 3 baseline @ PY Mo.#12 *12 = \$14,201 K

x

50%

\$21,302 K

Direct Labor as % of Revenue

30.0%

Direct Materials as % of Revenue

15.0%

Freight / Packaging / OS Services as % of Revenue

20.0%

Interest Income as % (annualized) of prior month Cash balance

4.0%

Effective Income Tax Rate

35.0%

Use SPINNERS to change DSO and DPO Assumptions.

BALANCE SHEET

Accounts Receivable DSO

40 days

Accounts Payable DPO

50 days